

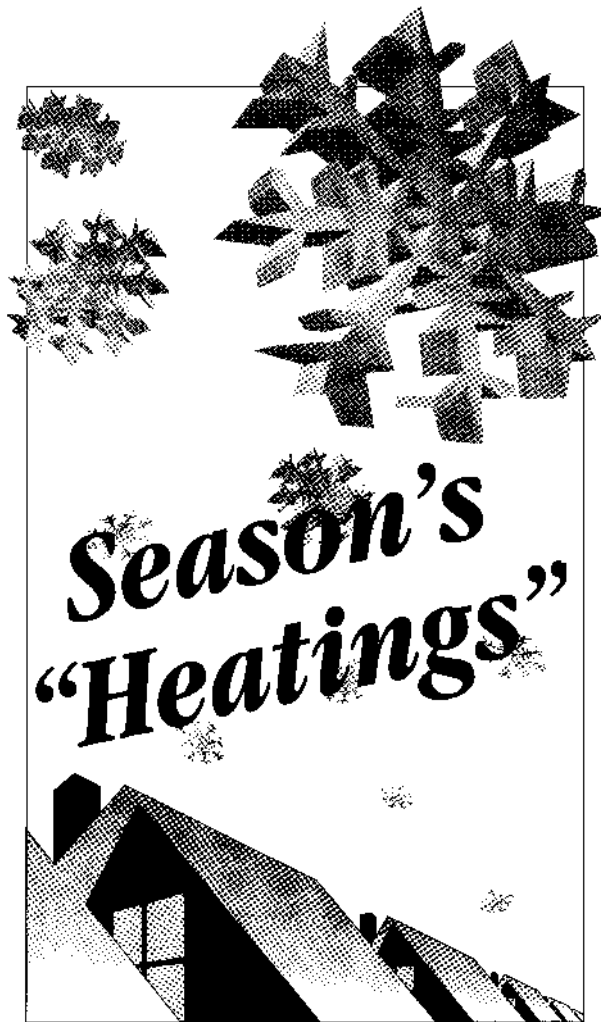
**AN INFORMATIONAL NEWSLETTER FOR THE CUSTOMERS OF COTA & COTA**

## **Inside!!**

- **Energy Taxes**
- **Cash Discounts**
- **Electronic Low Temp Alarms**
- **Big Domestic Hot Water Savings**
- **Calendars**
- **Car Repair**

## **Neighbors in Need...**

With the holiday season approaching, your local church, civic group, or town government will be involved with various outreach programs for the needy. We urge you to support these committees as we do, in the spirit of the Christmas holiday season. We hope the spirit of the holiday season stays with you into the new year.



## **Peace & Joy !**

As we enter this holiday season, we find our thoughts rekindling a special wish of Peace and Joy -- to your family, and to our world. Each holiday season fills each of us with a sense of wonder--of good wishes for everyone. Peace and Joy...simple to say...so hard to accomplish.

With the new year upon us, we again pledge our continued best effort on your behalf. Let us know how we can better serve you. You are important to us. Thank you. May the new year bring your family peace and prosperity.

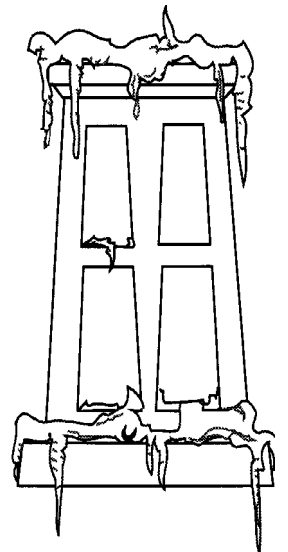
## **Some of Our Unique Services**

**\*Low Temperature Alarm for Homes\*** We offer security and peace of mind with our low temperature and fuel supply alarm and monitoring system. This "Scul-Tel" system protects your

home from potential freeze-up due to loss of heat while you are away.

Scul-Tel is easily installed wherever your home is, and is the perfect protection for second and vacation homes in this climate! It's always reliable, because it works even in power failures.

You'll be pleased at the affordable protection that Scul-Tel provides to your home, your castle, and, of course, your comfort.



**Here's One of Our Cota Holiday Windows!**



## Plumbing Tip:

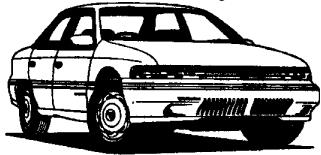
**Kids Gone? Only two of you left at home?** Maybe your electric water heater is costing you more money than it should. Ever consider reducing your present water heater to a smaller one, or installing a timer switch so that it only heats up when you need hot water? You might be able to see big savings.

**Kids always in the shower or on the phone?** With the phone, we can't help, but with oil fired hot water is 1/4 the cost of electricity. If you have an existing boiler, you can add a hot water maker storage tank and save hundreds! You will have more hot water, when you need it all year around.

**Heat Tape Check:** With cold weather here, now is the time to check your heating tapes to be sure they are operable. Check to make sure no animal has chewed them. Check to make sure they are insulated. Most of all, check to make sure they are plugged in.

## Car Engine Experts!

Thanks for the great comments on our new automotive repair business! We keep getting compliments about fixing engine problems that have been nagging people for years.



We are an official Vermont inspection station, ASE certified, and can perform most of the mechanical needs your vehicle might require, from brake work, tune-ups, exhaust work to computer diagnostics. If you have a problem that needs repairs, give our garage on the Island in Bellows Falls a call at (802) 463-9149.



## New Tax\$: Die\$el Exci\$e, & Ga\$oline Taxe\$

Last spring, the U.S. Congress tried to pass a new energy tax to help offset the deficit problem. Originally they wanted to tax home heating oil along with all other fuels. Clearer heads prevailed and as of October 1, 1993 the energy tax increase was placed on gasoline, diesel fuels and aviation fuel only for this new tax.

Cota & Cota has attempted to keep all our diesel and gasoline customers updated on the numerous revisions to the tax code, however, should anyone still have questions, do not hesitate in contacting us. There are several levels of taxes on all products which are included in the price you pay, but we are prohibited to show you on invoices. We will attempt to answer your questions on the new taxes or at least direct you to the Regional IRS office. Much like the weather, more revisions and changes should be expected in 1994 and beyond.



## Cota Cash Discounts

Most of our customers over the years know about our 10 day cash discount program. Although we think everyone knows, every once in a while we forget to tell some of our new Cota customers about them. This is how you quality: If you are on automatic delivery with a current balance, you are entitled to Cota & Cota's 10 day cash discount program. This can be especially handy if you are retired and on a fixed income.

Although there are some restrictions to the program, many customers prefer this program. Contact one of our offices for more details, or ask one of our delivery drivers .

**Bellows Falls Offices**  
4 Green St.  
Bellows Falls, VT 05101  
**(802) 463-4150**

**New Hampshire**  
Phone  
No. Walpole, NH  
**(603) 445-5050**

**Springfield Office**  
Rt. 106, P. O. Box # 1  
No. Springfield, VT 05150  
**(802) 886-3200**

**Ludlow Office**  
6 Andover St.  
Ludlow, VT 05149  
**(802) 228-8866**

## A Cota & Cota Profile

We are proud to see Kevin Cray, Jim Rumrill, Mark Ryan and Lou Tomberg participating in teaching soccer to the area youth. Cota & Cota is an oil company made up of many important parts, our employees. Our customers might not get to meet each employee (although we hope

**Mark Ryan & Jim Rumrill (Back Center) with Team B, a group of 4th through 6th graders.**

they do), but we consider each employee as not only your fuel delivery driver, or plumber, but as a good friend and a good neighbor. Individually we live among you, have the same hopes,

**Lou Tomberg & Kevin Cray (Back Center) with Team A, Kindergarden through 3rd grade.**

same frustrations, same care for others that you have.

It is important to re-invest in our youth and in our community. This investment of time and talent defines the stewardship responsibilities each of us has to our community, to our neighbors, to our children. It's what makes our com-



## What's in a Gallon of Heating Oil?

If you answer 138,600 BTU/HR you are technically correct, however, with each gallon of oil you receive from Cota & Cota you also receive:

- 52 years of commitment to value and dependability
- 24 hour on-call burner service
- 24 hour on-call plumbing
- Professionally trained service technicians who know your home and care to give you good value
- An answer to your questions... promptly
- A local company committed to the community in which we live, work and play
- Employees who take pride in their work

That is why at Cota & Cota, "You can depend on us, we're staking our name on it."

## Cota & Cota Calendars

Each December, we traditionally distribute calendars to all our customers. Our delivery drivers try to leave each customer they deliver to a calendar during December and early January.

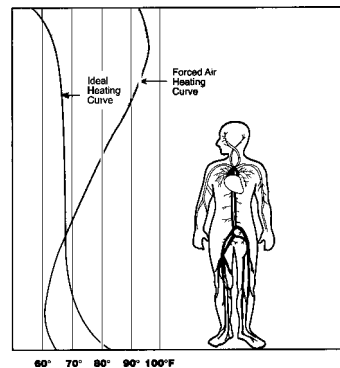
There are energy saving tips on each calendar that could save you money.

With this traditional calendar we try to express our gratitude for the past year and our best wishes to you for the next year. Thank you.

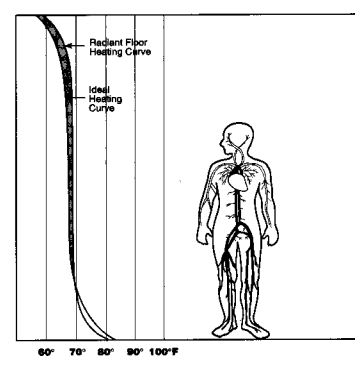
## Under Floor Heating

Radiant heat is the most comfortable heating for your home. With radiant heat, all your floors are warm, with no visible heating units against the wall. Your body's internal thermometer is your feet. With you feet warm, you feel warmer, even at lower temperatures. Because your feet are warm, and air heated less, radiant heat uses much less energy in a home.

Cota & Cota has been installing modern plastic radiant heat since the mid 1980's. Ask us about Radiant heat and enjoy the luxury of modern radiant heat.



Hot Air Heat Curve



Radiant Heat Curve

## *Good Enough to be a Teacher*

Years ago, after a celebrated international career on the stage, the world famous violinist Jascha Heifetz became a professor of music at UCLA.

When someone asked him why he left the glamour of performing to become a teacher, Heifetz answered, "Violin-playing is a perishable art. It must be passed on, otherwise it is lost." Then he went on to say, "I remember my old violin professor in Russia. He said that [if I worked hard enough] someday I would be good enough to teach."

--from a speech by  
William Graves,  
Editor of National  
Geographic magazine.

"No person was ever honored for what he received. Honor has been the reward for what he gave."

- Calvin Coolidge



**Let it snow,  
Let it snow,  
Let it snow!**

Cold weather is no problem when your home is heated by safe, dependable oilheat. You can be secure in the knowledge that your family will be warm and comfortable all winter long. **Come home to oilheat!**



**Cota & Cota**



**Heating Fuels • 24 Hour Plumbing • 24 Hour Burner Service • Heating System Installations • Low Temperature Alarms • Air Conditioning Systems  
Plumbing Fixtures • Radiant Heating Systems**



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